

EXHIBIT 1

**REPORTS
ON
INCENTIVE PROGRAMS
IN
OTHER COMMUNITIES**

Note: The following chart shows the range of incentive programs in different communities in the region

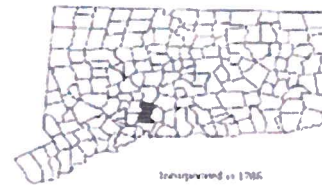
| South Central Regional Council of Governments - Town Incentive Programs | | | | | | | | | | | |
|---|---------------|--------|----------------|--------------------|---|--------------|-------------------------|----------------------------|----------------------------------|----------------|---------------------------|
| Town | Tax Abatement | Grants | Waiver of Fees | Low Interest Loans | Services | Web Presence | Electric Rates | Enterprise Zone Incentives | Manufacturing Assistance Program | Facade Program | Ultra High Speed Internet |
| Bethany | | | | | | | | | | | |
| Branford | (low taxes) | | | | | | | | | | |
| East Haven | | | | X | | | | | | | |
| Guilford | | | | | X (SCORE) X (Business Assistance Center) | | | | | | |
| Hamden | X | X | X | | | X | | X | X | | |
| Madison | | | | | | | Car charging station | | | | X |
| Meriden | X | CEDF | | X | | X | | X | X | | |
| Milford | | CEDF | | | X (SCORE) | X | | | X | | |
| New Haven | X | X | | X | X | | | X | X | | |
| North Branford | X | | | | | | | | | | |
| North Haven | X | | | | | | | | | | |
| Orange | X | | | | | | | | | | |
| Wallingford | X | | | | | | up to 50% discount | | X | | |
| West Haven | | | | | | | | | X | | |
| Woodbridge | | | | | | | 2 Car charging stations | | | | X |

Hamden, Connecticut

GERC Town Profile 2018 Produced by The CT Data Collaborative

Hamden Gov't Center
2750 Dixwell Avenue
Hamden, CT 06518
(203) 287-7100

Belongs To
New Haven County
LiMA New Haven
South Central Planning Area



Reprinted as 1/2005

Demographics

| Population | | | | Race/Ethnicity (2012-2016) | | | | | | | | | | | | | | |
|---------------------------|----------|----------|-----------|------------------------------------|---------|---------|-----------|-------|---------|-----|---------|-----|-----------|-----|---------|-----|-----------|------|
| | Town | County | State | | Town | County | State | | | | | | | | | | | |
| 2000 | 56,913 | 824,008 | 3,405,565 | White Alone, Non-Hispanic | 37,043 | 557,698 | 2,454,450 | | | | | | | | | | | |
| 2010 | 60,960 | 862,477 | 3,574,097 | Black Alone | 13,356 | 110,829 | 372,696 | | | | | | | | | | | |
| 2012-2016 | 61,476 | 860,874 | 3,588,570 | Asian | 3,322 | 33,744 | 152,782 | | | | | | | | | | | |
| 2020 | 62,545 | 898,514 | 3,604,591 | Native American | 107 | 1,688 | 9,399 | | | | | | | | | | | |
| '16-'20 Growth / Yr | 0.4% | 1.0% | 0.1% | Other/Multi-Race | 4,635 | 70,065 | 284,582 | | | | | | | | | | | |
| | | | | Hispanic or Latino | 6,450 | 144,549 | 537,728 | | | | | | | | | | | |
| Land Area (sq. miles) | | | | Poverty Rate (2012-2016) | | | | | | | | | | | | | | |
| | Town | County | State | | Town | County | State | | | | | | | | | | | |
| Land Area (sq. miles) | 33 | 605 | 4,842 | Poverty Rate (2012-2016) | 8.4% | 12.8% | 10.4% | | | | | | | | | | | |
| Pop./Sq. Mile (2012-2016) | 1,883 | 1,424 | 741 | Educational Attainment (2012-2016) | | | | | | | | | | | | | | |
| Median Age (2012-2016) | 38 | 40 | 41 | | Town | County | State | | | | | | | | | | | |
| Households (2012-2016) | 23,356 | 326,487 | 1,354,713 | High School Graduate | 9,176 | 23% | 673,220 | 27% | | | | | | | | | | |
| Med. HH Inc. (2012-2016) | \$71,665 | \$62,715 | \$71,755 | Associates Degree | 2,689 | 7% | 184,426 | 7% | | | | | | | | | | |
| | | | | Bachelors or Higher | 18,274 | 46% | 938,319 | 38% | | | | | | | | | | |
| Veterans (2012-2016) | 7,609 | | 188,759 | Age Distribution (2012-2016) | | | | | | | | | | | | | | |
| | | | | | 0-4 | 5-14 | 15-24 | 25-44 | 45-64 | 65+ | Total | | | | | | | |
| | | | | Town | 3,068 | 5% | 5,856 | 10% | 12,442 | 20% | 14,574 | 24% | 16,466 | 27% | 9,070 | 15% | 61,476 | 100% |
| | | | | County | 45,608 | 5% | 101,958 | 12% | 121,393 | 14% | 217,078 | 25% | 240,502 | 28% | 134,335 | 16% | 860,874 | 100% |
| | | | | State | 188,812 | 5% | 439,100 | 12% | 494,529 | 14% | 878,077 | 24% | 1,033,029 | 29% | 555,023 | 15% | 3,588,570 | 100% |

Economics

| Business Profile (2016) | | | Top Five Grand List (2014) | |
|--|-------|------------|--------------------------------|--------------------------------|
| Sector | Units | Employment | | Amount |
| Total - All Industries | 1,614 | 19,994 | Baker Hamden LLC | \$59,929,030 |
| 23 - Construction | 109 | 629 | Whitney Center Inc | \$26,400,000 |
| 31-33 - Manufacturing | 71 | 1,186 | Hamden Developers LLC | \$34,615,210 |
| 44-45 - Retail Trade | 184 | 2,540 | Broadmoor 1 LLC | \$32,386,900 |
| 61 - Educational Services | 37 | 2,732 | Serramonte Associates | \$22,519,140 |
| 62 - Health Care and Social Assistance | 206 | 3,930 | Net Grand List (SFY 2015-2016) | \$4,075,516,582 |
| 72 - Accommodation and Food Services | 121 | 1,762 | Major Employers (2014) | |
| Total Government | 33 | 2,042 | Quinnipiac University | Area Cooperative Education Svc |
| | | | Arden House Care & Rehab Ctr | AAA Southern New England |
| | | | CT Transit | |

Education

| 2017-2018 School Year | | | Smarter Balanced Test Percent Above Goal (2016-2017) | | | | | | |
|---|--------|------------|--|-------|---------|--------|---------|-------|-------|
| | Grades | Enrollment | Grade 3 | | Grade 4 | | Grade 8 | | |
| | | | Town | State | Town | State | Town | State | |
| Hamden School District | PK-12 | 5,420 | 54.8% | 53.1% | 47.4% | 50.0% | 33.6% | 41.8% | |
| | | | 52.1% | 51.8% | 49.6% | 54.1% | 41.1% | 53.7% | |
| Pre-K Enrollment (PSIS) | | | Rate of Chronic Absenteeism (2016-2017) | | | | | | |
| | | 2016-2017 | All | | | | | | |
| Hamden School District | | 203 | Connecticut | | | | | | 9.9% |
| | | | Hamden School District | | | | | | 12.7% |
| 4-Year Cohort Graduation Rate (2016-2017) | | | Public vs Private Enrollment (2012-2016) | | | | | | |
| | All | Female | Male | Town | | County | | State | |
| Connecticut | 87.9% | 90.9% | 85.1% | 86.0% | | 88.0% | | 86.8% | |
| Hamden School District | 87.6% | 89.5% | 85.8% | 14.0% | | 12.0% | | 13.2% | |

Hamden, Connecticut

CERC Town Profile 2018



Connecticut
Economic
Resource Center

| Government | | | |
|----------------------------------|---------------|------------------------------------|-----------------|
| Government Form: Mayor - Council | | | |
| Total Revenue (2016) | \$217,509,730 | Total Expenditures (2016) | \$222,551,036 |
| Tax Revenue | \$166,677,729 | Education | \$94,446,338 |
| Non-tax Revenue | \$50,832,001 | Other | \$128,104,698 |
| Intergovernmental | \$44,146,760 | Total Indebtedness (2016) | \$292,220,000 |
| Per Capita Tax (2016) | \$2,721 | As % of Expenditures | 131.3% |
| As % of State Average | 94.6% | Per Capita | \$4,781 |
| | | As % of State Average | 192.8% |
| | | Annual Debt Service (2016) | \$22,139,790 |
| | | As % of Expenditures | 9.9% |
| | | Eq. Net Grand List (2016) | \$5,578,004,424 |
| | | Per Capita | \$91,256 |
| | | As % of State Average | 60.3% |
| | | Moody's Bond Rating (2016) | Baa1 |
| | | Actual Mill Rate (2016) | 40.87 |
| | | Equalized Mill Rate (2016) | 29.82 |
| | | % of Net Grand List Com/Ind (2016) | 14.8% |

| Housing/Real Estate | | | |
|---|-------------|---------------|--------------|
| Housing Stock (2012-2016) | | | |
| | Town | County | State |
| Total Units | 25,507 | 362,497 | 1,493,798 |
| % Single Unit (2012-2016) | 56.7% | 53.6% | 59.1% |
| New Permits Auth (2017) | 30 | 750 | 4,547 |
| As % Existing Units | 0.1% | 0.2% | 0.3% |
| Demolitions (2017) | 3 | 202 | 1,403 |
| Home Sales (2013) | 531 | 5,858 | 26,310 |
| Median Price | \$228,200 | \$244,000 | \$269,300 |
| Built Pre-1950 share | 29.2% | 33.4% | 29.7% |
| Owner Occupied Dwellings | 15,335 | 203,568 | 900,223 |
| As % Total Dwellings | 65.7% | 62.4% | 66.5% |
| Subsized Housing (2017) | 2,056 | 46,104 | 168,576 |
| Distribution of House Sales (2013) | | | |
| | Town | County | State |
| Less than \$100,000 | 56 | 1,128 | 3,417 |
| \$100,000-\$199,999 | 215 | 2,047 | 7,522 |
| \$200,000-\$299,999 | 176 | 1,418 | 6,031 |
| \$300,000-\$399,999 | 57 | 730 | 3,380 |
| \$400,000 or More | 27 | 535 | 5,960 |
| Rental (2012-2016) | | | |
| | Town | County | State |
| Median Rent | \$1,273 | \$1,075 | \$1,094 |
| Cost-burdened Renters | 50.9% | 55.9% | 52.5% |

| Labor Force | | | |
|-------------------------------------|-------------|-------------------------------------|--------------|
| | Town | County | State |
| Residents Employed | 33,428 | 430,024 | 1,795,519 |
| Residents Unemployed | 1,606 | 24,872 | 96,273 |
| Unemployment Rate | 4.6% | 5.5% | 5.1% |
| Self-Employed Rate | 6.9% | 8.5% | 9.9% |
| Total Employers | 1,614 | 23,754 | 117,337 |
| Total Employed | 19,994 | 362,096 | 1,666,580 |
| Connecticut Commuters (2015) | | | |
| Commuters Into Town From: | | Town Residents Commuting To: | |
| Hamden, CT | 3,710 | New Haven, CT | 8,022 |
| New Haven, CT | 2,431 | Hamden, CT | 3,710 |
| North Haven, CT | 869 | North Haven, CT | 1,349 |
| West Haven, CT | 850 | Bridgeport, CT | 1,136 |
| Wallingford, CT | 826 | Wallingford, CT | 946 |
| East Haven, CT | 656 | Milford, CT | 925 |
| Cheshire, CT | 539 | West Haven, CT | 855 |

| Quality of Life | | | |
|---|-------------|---|---------------|
| Crime Rates (per 100,000 residents) (2016) | | Distance to Major Cities | |
| | Town | State | Miles |
| Property | 2,526 | 1,780 | Hartford |
| Violent | 324 | 224 | New York City |
| Disengaged Youth (2012-2016) | | Providence | |
| | Town | State | 83 |
| Female | 4.0% | 4.5% | Boston |
| Male | 6.0% | 5.5% | 117 |
| | | | 288 |
| | | | Montreal |
| Library circulation per capita | | Town | |
| | | 6.11 | |
| | | Residential Utilities | |
| | | Electric Provider | |
| | | The United Illuminating Co (800) 257-0141 | |
| | | Gas Provider | |
| | | Southern Connecticut Gas Company (800) 659-8299 | |
| | | Water Provider | |
| | | South Central CT Regional Water Auth. (203) 562-4020 | |
| | | Cable Provider | |
| | | Comcast New Haven (800) 266-2278 | |

Gap Analysis by Store Type

2015: Demand & Supply in annual dollars
Calculated using TAS Retrieval Retrieval



Nov 14, 2018

| Trade Area Comparison | | 1245 Dixwell Ave - 1.00 Minute Drivetime | 80 Boston Post Rd - 1.00 Minute Drivetime |
|--|---|--|---|
| Food and Beverage Stores | Grocery stores (NAICS 4451) | | |
| | Total Demand | \$4,301,437 | \$1,781,961 |
| | Total Supply | \$38,144,470 | \$2,642,420 |
| | Unmet Demand (Demand - Supply) | -\$33,843,033 | -\$860,459 |
| | Specialty food stores (NAICS 4452) | | |
| | Total Demand | \$135,351 | \$56,156 |
| | Total Supply | \$238,339 | \$118,199 |
| | Unmet Demand (Demand - Supply) | -\$102,988 | -\$62,043 |
| | Beer, wine, & liquor stores (NAICS 4453) | | |
| Total Demand | \$551,468 | \$228,625 | |
| Total Supply | \$1,613,042 | \$1,360,818 | |
| Unmet Demand (Demand - Supply) | -\$1,061,573 | -\$1,132,193 | |
| Health | Health & personal care stores (NAICS 4461) | | |
| Total Demand | \$2,676,318 | \$1,097,215 | |
| Total Supply | \$8,278,700 | \$7,277,948 | |
| Unmet Demand (Demand - Supply) | -\$5,602,384 | \$6,180,734 | |
| Gasoline | Gasoline stations (NAICS 447/4471) | | |
| Total Demand | \$3,611,947 | \$1,510,851 | |
| Total Supply | \$7,347,527 | \$11,479,485 | |
| Unmet Demand (Demand - Supply) | -\$3,735,580 | -\$9,968,633 | |
| Clothing and Accessories Stores | Department stores (NAICS 4521) | | |
| | Total Demand | \$1,210,170 | \$508,421 |
| | Total Supply | \$0 | \$5,380,953 |
| | Unmet Demand (Demand - Supply) | \$1,210,170 | -\$4,872,532 |
| | Other general merchandise stores (NAICS 4529) | | |
| | Total Demand | \$2,868,333 | \$1,197,990 |
| | Total Supply | \$5,679,284 | \$8,171,607 |
| | Unmet Demand (Demand - Supply) | -\$2,810,951 | -\$6,973,617 |
| | Clothing stores (NAICS 4481) | | |
| | Total Demand | \$1,510,704 | \$627,910 |
| | Total Supply | \$22,274,719 | \$3,001,097 |
| | Unmet Demand (Demand - Supply) | \$20,764,015 | -\$2,373,187 |
| | Shoe stores (NAICS 4482) | | |
| | Total Demand | \$198,458 | \$83,837 |
| | Total Supply | \$0 | \$694,182 |
| Unmet Demand (Demand - Supply) | \$198,458 | -\$610,344 | |
| Jewelry, luggage & leather goods stores (NAICS 4483) | | | |
| Total Demand | \$227,029 | \$94,498 | |
| Total Supply | \$122,373 | \$168,806 | |
| Unmet Demand (Demand - Supply) | \$104,655 | \$72,308 | |
| Electronics & appliance stores (NAICS 443/4431) | | | |
| Total Demand | \$803,893 | \$409,660 | |
| Total Supply | \$1,992,249 | \$4,059,974 | |
| Unmet Demand (Demand - Supply) | -\$1,188,356 | -\$3,650,114 | |
| Sporting goods/hobby & music instrument (NAICS 4511) | | | |
| Total Demand | \$481,335 | \$191,458 | |
| Total Supply | \$229,099 | \$1,232,478 | |
| Unmet Demand (Demand - Supply) | \$232,236 | \$1,041,020 | |

Town of Hamden Office and Industrial Markets, 2018

| Census Tract | Office Market | | | | Industrial Market | | | |
|--------------|---------------|--------|-----------------|--------------|-------------------|--------|-----------------|--------------|
| | Buildings | Spaces | Absorption (SF) | Vacancy Rate | Buildings | Spaces | Absorption (SF) | Vacancy Rate |
| 90091659.00 | 10 | 0 | 2,180 | 0.5% | 49 | 2 | (447) | 4.2% |
| 90091660.02 | 32 | 14 | (727) | 4.8% | 1 | 0 | 0 | 0.0% |
| 90091660.01 | 61 | 18 | 8,986 | 4.9% | 7 | 0 | 1,174 | 4.3% |
| 90091658.01 | 0 | 0 | NA | NA | 2 | 0 | 0 | 0.0% |
| 90091658.02 | 0 | 0 | NA | NA | 0 | 0 | NA | NA |
| 90091657.00 | 1 | 0 | NA | 88.6% | 0 | 0 | NA | NA |
| 90091656.00 | 19 | 1 | 1,296 | 4.1% | 2 | 0 | 0 | 1.5% |
| 90091655.00 | 8 | 1 | 0 | 5.7% | 22 | 1 | (3,396) | 2.1% |
| 90091654.00 | 7 | 0 | 240 | 2.5% | 25 | 1 | 15,819 | 4.9% |
| 90091653.00 | 7 | 7 | 55 | 8.1% | 4 | 0 | 1,000 | 1.3% |
| 90091651.00 | 11 | 3 | 320 | 17.2% | 22 | 6 | (8,314) | 2.8% |
| 90091652.00 | 3 | 0 | 0 | 2.8% | 0 | 0 | NA | NA |

Note: Absorption and vacancy rates are displayed in 5-year averages for each census tract.

Source: CoStar, Cannon Associates

EVOLUTION ENTERPRISES LLC

P.O. Box 185636, Hamden, CT 06518

Telephone: (203) 248-3677 Facsimile: (203) 248-3674

E-Mail: rpearce@evolutionllc.com

Memorandum

To: Hamden Economic Development Commission
From: Richard A. Pearce
Date: October 29, 2018
Subject: Hamden Business Assistance Center Update

Since my last update to the Commission dated 2/18/18 the Business Assistance Center (BAC) has continued to provide a valuable service to Town residents, those seeking to start a business within Hamden's borders, and existing Town businesses. As of this writing we have served over 300 distinct requests for assistance. Dale has asked me to focus attention on what the performance has been, the trends observed, and the characteristics of the clients of the BAC have been over the past three years.

Performance:

From January 2, 2016 until this writing we have served 46 new and unique clients. Some of these clients were met with once and thanks to that meeting were able to self-determine that they were not ready to move forward with their business idea. I consider this to be a valuable serve in and of itself as it eliminates a lot of frustration and wasted time on behalf of the client and service providers (technical services providers, lenders, landlords and others). Although it may be determined that the time is not currently right to move forward with their business dreams, by having the initial meeting at the BAC, they leave better informed and equipped to go forward with their entrepreneurial pursuits when the time is more appropriate.

Although we met with 46 new and unique clients during the time period being discussed we held 110 total client meetings

Of these 46 new clients:

- no more follow up is anticipated with 13,
- 23 clients still have some form of contact with the BAC (telephone consults, meets, document review etc.)
- 3 are still very active (writing and revising business plans, filing formation documents, seeking financing etc.)

- 4 new businesses were started with our assistance; Fanar Consulting (Intercultural Coaching) – Dr. Ghada Angawi; Core Site Services (Construction site work) – Allen N. Page; Holistic Angels (Healthcare Advocacy for senior citizens) – Dorothy Burgos; Dairwood Luxury Coaches (Luxury Coach Company) Dairwood Vereen & Deidra Scruggs.
- 3 established Hamden businesses were assisted; Moon Rocks – Marnie Esposito; Mountainview Wellness (Health & Wellness facility) – Julie Bailis; Route 25 Junk Haulers (Trucking) – Latesha Harris & Marvin Duntly

Trends and Characteristics:

When the BAC first began, all client meetings were held in our offices at the Government Center. We did some outreach in the first couple of years by visiting area businesses to introduce ourselves and the services that we provided. We initially had student interns from Quinnipiac University that helped with this outreach effort and administration of the BAC (following up with clients, scheduling meetings and participating in some, filing, etc.) For the past 6-8 years Mr. Pearce has assumed all of the former functions of the interns in addition to providing counselling and technical assistance.

Since the beginning of 2016 there has been a shift in the number of to face to face client meetings with more client communication done via e mail and texting. These communications may cover simple questions such as recommendations for accountants, attorneys, and other business services providers, to critiquing progress on business plans, cash flow projections and pro-forma profit and loss statements. Over this period of time there has also been a shift to clients having more formal and/or technical education than had been evidenced in the early years of the BAC. Most of our clients are college educated and female. I really don't know why this is the trend but have speculated in the past that not necessarily being the primary bread winner of the family, having a greater acceptance for risk taking, a strong desire for financial independence, and a greater ability to multi task make females more inclined to entrepreneurship.

In the early years of the BAC we experienced many individuals seeking to open day care centers (of which we helped a few to get established), hair and nail salons, and food establishments. The day care center interest seemed to have been driven by the market demand at that time which seems to have slowed somewhat. The other market segments aforementioned seemed to be driven by relatively modest start up cost and the strong desire to be one's own boss.

Over the past almost three years the trend for those seeking assistance from the BAC is much broader and generally requires higher levels of formal education or special skills. Areas such

as property management, substance abuse programs, consulting (of various types), communications, educational training, material brokerage, women's services, trucking, and engineering are but a few examples of the diverse nature of our current clientele.

We have also branched out to assist existing Hamden businesses that find themselves in financial difficulty. We help these business owners identify the true underlying cause of their difficulties and then help them devise, and implement, strategies to correct their situation.

Outreach:

- Although we no longer go out into the community knocking on doors we have developed and continue to refine our outreach efforts. These activities include business seminars which are organized and conducted by Mr. Pearce (during the period under discussion held in May 2016) based on topics which an interest has been expressed by the business community and aspiring entrepreneurs. Mr. Pearce recruits experts in the topics covered by these seminar sessions which are typically held over a period of several days. The May 2016 seminar topics covered included: **Starting and Growing your business (the business plan and other basics): Marketing your business: Financing your business and How to do business with the Federal Government and the State of Connecticut:**
- We also attend the Town's Business Cluster meetings and help man the Town's booth at various Expos and Trade shows.
- A series of pod cast have also been produced which streams on the Town's web site. Speaking of web sites, this has become an ever-increasing way that clients initially find out about the BAC. Lastly, our relationship with the Hamden Chamber and the word of mouth referral from former BAC clients have resulted in fledgling and established business people seeking our assistance.

My 40 plus years of working closely with business owners throughout all industry lines, as a banking executive and business consultant, to help them grow their businesses and overcome their impediments continue to well serve the needs of our BAC clients. I look forward to continuing this service and welcome expanding our profile to the occupants of the Town's planned Business Incubator.

| Client Name | Business | Initial Date of Contact | Source of Referral | Service Required | Referred To | Email Address | Phone |
|--------------------------------------|------------------------------|-------------------------|-------------------------|--|-----------------------------------|---------------------|--------------|
| Kathleen S. Telman | Continetti's Candy Shoppe | 8/15/2005 | Economic Development | Organizational help, Bus Plan help purchasing a Holden Bus | WBDC/Town Clerk | No Listing | |
| Lori Myer Hedman | All Per Fun Entertainment | 21-Sep-06 | K. Telman | Organizational help/Bus Plan help purchasing a Holden bus | WBDC/Town Clerk | | |
| Stephen Goldsmond | Code Phenomenia Ent. | 31 Aug | Mayor Amato | Bus Plan / Entrepreneur training | CSBDC | | |
| Thomas Vero | Sagmore Copy | 9/8/2005 | Economic Development | franchising/BusPlan/Car opener training | New Alliance Bank/CSBDC | No Listing | No Listing |
| Eric & Andrea Pasarella | Unique Steel | 9/29/2005 | DMR | franchising/Bus Plan | CSBDC/UBank | | |
| Mary Malle | Clarus Desktop for your Home | 10/14/2005 | Economic Development | Employment/Bus Plan/Organizational help | Sen. Hutchinson/WBDC/Town Clerk | | |
| Patricia Pulistano 687 Pine Rock Ave | True Care Insurance | 10/20/2005 | Met at Chamber 1/5/2007 | Intern./employee hiring help | Chamber/ Workforce Alliance QIU | ppulistano@amer.net | 203 338-0543 |
| Dave Hubbard | N/A | 11/7/2005 | See Martinson | Employment help | Yale College Placement Office | | |
| Janitor E. Noshko | Home Solution Referral | 1/27/2006 | Newspaper coverage | Marketing plan/Bus Plan business training | WBDC/CSBDC | | |
| John C. Whittet & Mother | Sancti Landscaping | 1/11/2006 | Newspaper coverage | Type of business formation, tax ID #s, legal guidance etc. | Atty. Cerrullo | | |
| Archieus D. Hergie | Archieus Call | 2/3/2006 | Word of mouth 1/5/2007 | Business Plan/Built business Training | CTEC business plan template/CSBDC | No Listing | 203 352 1950 |
| Moheemud Ercan | Bus Consulting | 2/24/2006 | Newspaper coverage | Business Plan | At Accounting Attorney | | |
| Michael Clark | Bus Consulting | 2/24/2006 | Newspaper coverage | | | | |

| | | | | | | | |
|-------------------------------|----------------------------------|------------------------|---|--|--|------------|--------------|
| Anne DeMilio | New Haven Register (Family farm) | 3/1/2006 | | Assistance with capital and financial resources | CSBDC and Carolella, Steven, P. Eq. | | |
| Charlym Sam 'Sammy' Peard | Kusa Parcel LLC (liquor store) | 2/22/2006 | Walk in | Assistance with sign | | | |
| Susan Coben | Leading Touch Massage | 3/20/2006 | Referral from Healy | | | | |
| Linda Taylor | Lowery / Direct Sales/ MLM | 3/31/2006 | W Business Connection | Marketing Business Plan | Maibe CSBDC /WBDC | | |
| 15 Vison Frigo Elbert | Sewing | 4/7/2006 | Start a sewing business | Marketing/Employment | CSBDC | | |
| Charmagne Verren | Day Spa | 4/17/2006 | Start a day spa with her husband Edward | Everything Business Plans/CSBDC | CSBDC | | |
| Sophia Brivrun | Real Estate | 5/1/2006 | Real Estate Purchase | Legal work | | | |
| Matthew Sawyer | House Painting | 5/3/2006 | Personally known by Michael Pearce | Start up incl. business planing and formation | Team clerk business plan template given | | |
| Danu Reid | GIN Blakets | 5/8/2006 | Economic Development | Start up incl. business planing and formation | Team clerk business plan template given | | |
| Karen Blinneman | N/A | 6/5/2006 | Known by R. Pearce | Start up incl. business planing and formation | Attorney Steve Reinick/ CSBDC/WBDC/ buy/ bus plan template given | | |
| Lionel Rigler | Essential Info | 6/5/2006 | Known to R. Pearce contacted at Bus. | Start up incl. business planing and formation | Team clerk business plan template given/CDIF | | |
| Jason Crowell | Images of Evolution | 6/9/2006 | Economic Development | Start up incl. business planing and formation | CSBDC | | |
| Leardis Neudoro | N/A | 6/26/2006 | Economic Development | Organizational/Informal incl. help business plan, advised how to establish and LLC | N/A | | |
| Henry Canales 43 Beverly Road | C + M Cheating | 12/19/2006 1/3/2007 | Economic Development | Business plan/marketing | provided in house temp referred to Hamden Chamber of Commerce | No listing | 203 248 9811 |

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|---------------------------------------|------------------------|------------------------|--|---|--|---------------------|--------------|
| Mrs. Dawn Adjei 32 Cornhusker Road | Walk in Medical | 12/15/2006 1/5/2007 | Pamphlet in Library | Location/business formation/BP | In house Business formation via CMLC, tandem Chamber. | | 203-280-5236 |
| Michele Hodson 80 Dawes Avenue | Jazzercise | 12/28/2006 | Pamphlet given to her by a Business Plan/Financing | BP/Marketing Plan, financing, organizational assistance | In house Business Plan template, info on Micro Loan | | 203-248-4202 |
| Jeanette Crovato 41 Mills Street | I.D.C. Services | 1/9/2007 | Handker Chamber of Commerce/Bus. Plan | BP/Marketing Plan, financing, organizational assistance | In house BP template | No Listing | 203-287-2276 |
| Clara Campbell 103 Beacon Street | Taite in Jamaica | 1/25/2007 | Economic Development | BP/Marketing Plan, financing, organizational assistance | BP template, arranged meeting w/ ELI whittier, assigned QU interns | No Listing | 203-248-9607 |
| Michael Knight 1015 Bliswell Ave | Knight's, X-treme Cuts | 1/31/2007 | Acquaintance of Rita Bryant/Micro Loan Program | BP/Business formation, register trade name, get copy of loan needs, more quotes for eqpt, grant break down, receipts into categories, get a letter from landlord for reduced payments | BP, provide info on Business information | multiple300card.com | 203-410-6753 |
| David Spector 2411 Whitney Ave | Santore Drift-wood | 1/31/2007 | Economic Development | Financing, Business Organization. | Provided in house BP temp, instruction on Business formation | No Listing | 203-457-0215 |
| Michele Dufour 62 Canham Street | Over the Top Hill | 2/7/2007 | State of Connecticut | Business Organization/ Business Plan/ Financing | Provided in house BP temp, instruction on Business formation | | |
| Dawn Dwyer 58 Michael Road | Over the Top Hill | 2/7/2007 | State of Connecticut | Business Organization/ Business Plan/ Financing | Provided in house BP temp, instruction on Business formation | | 203-507-5083 |

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|---|-------------------------------------|-------------------------|--|--|--|---|--------------|
| Lisa Reed 118 Baiton St. New Haven | Female Youth Services | 2/9/2006 10/10/2007 | Acquaintance in Birth Peerie | Business Plan/ Business Organization | HBAC | No Listing | 203-782-5952 |
| Patricia Barth 348 North Street New Haven 06511 | Catering Services | 3/20/2007 10/10/2007 | Received advertisement | Business Plan/ Business Organization | HBAC | No Listing | 203-772-0393 |
| Surkman Patel 164 Breewood Dr | Commercial Store Learning Center | 3/15/2007 | Economic Development | Business Plan/ Business Organization | HBAC | No Listing | 203-287-9465 |
| Sehna Sharma 101 Shyview Circle | Commercial Store Catering Center | 3/15/2007 | Economic Development | Business Plan/ Business Organization | HBAC | No Listing | 203-280-3012 |
| Jianling Shi 760 Mt. Ave | Chemistic | 4/13/2007 | Website | Business Plan/ Business Organization | HBAC | No Listing | 203-220-6595 |
| Susan Chambers 244 Edgell Road | Julie Bar | 4/25/2007 | Hampden Library | Business Plan/ Business Organization/ Financing | HBAC | No Listing | 203-495-9130 |
| Sara Lane 849 Pine Rock Ave | Girl Friday Services LLC | 4/23/2007 10/10/2007 | Flyer | Business Plan/Template | HBAC | df/fridaywrtice@gmail.com; 203-280-3717 | |
| Darren Johnson 442 Mt. Avenue | Witherpoons | 4/19/2007 | Asst | Business Plan/ Business Organization | HBAC | | |
| Donald White 50 Bear Path Road | Overnighted Medicines | 4/17/2007 | Richard Peerie | Business Plan/ Business Organization | HBAC | No Listing | 203-246-5715 |
| Michael Germano 4-074 Whittier Avenue Fossil Fields 1235 Whittier Avenue | Carni Web Design LLC Coffee Shop | 5/2/2007 5/9/2007 | Economic Development Economic Development | Business Plan/Form a holding Company Business Plan/ Financing | HBAC / Also Reint miles@carrotwebdesign.com; 203-649-6413 | | |
| Mary Dobb 32 Gordon Street | Personal Care | 5/9/2007 10/10/2007 | Chamber | Business Plan/ Business Organization | HBAC | No Listing | 203-497-0110 |
| Steven Gallo | Hot Spot | 5/2/2007 | Sue | Business Plan/ Business Organization | HBAC | galloamhly@gmail.com; 203-281-6080 | |
| Luther Cooper 289 Knab Hill Road | LTD | 5/25/2007 | Scott Mandelbaum | Business Plan/ Financing | HBAC | luc@omcsl.net | 203-287-1445 |
| Troy Hill 1650 Dixwell Ave | Damascus Shoes | 6/5/2007 | Robert Luzzi New Haven | Financing | Micro Loan | bradguy13@comcast.net | 203-401-9159 |

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| Robert Rubin 900 Mt. Ave | NA | 7/3/2007 | Father Alex Rubin set | Business Plan/ Financing | Too early | No Listing | 203-230-3260 |
| Martha Rowe 30 Maria Avenue | NA Bakery Shop | 7/13/2007 | Economic Development | Business Plan/ Business Organization | HBAC | webhome@earthlink.net | 203-397-5199 |
| Scott Telli 3030 Whitney Ave | Purchase Boy's Transmission Repair | 7/13/2007 | | Financing / Deal Structure/ HBAC | HBAC | | 203-407-9154 |
| Karin Brzina 11 2337 Whitney Avenue | Family Chiropractic & Wellness | 7/13/2007 | Dale Krupp | Deal restructuring/ new financing | HBAC/LEDF | drkrupp@stunupwellness.com | 203-280-0607 |
| Baja Reedy | India Restaurant | 8/8/2007 | Economic Development | Business Plan/ Business Organization/ Location | HBAC | | |
| Lawing Joe D'Costa 799 Mt Avenue | Convenience Store | 8/8/2008 10/10/2007 | Economic Development | Business Plan/ Business Organization | HBAC | jay_d1991@yahoo.com | 203-434-0078 |
| David Chapell 21 Tumball | Partisipative Newspaper | 8/10/2007 | Economic Development | BP / Business Purchase | HBAC | No Listing | 203-452-7446 |
| Todd Cotson 428 Newhall Street | Ebony Lounge | 8/27/2007 | Economic Development | Business Plan/ Financing | HBAC | | 203-309-2026 |
| Maria Anthony 700 Hartford Turnpike | Candle Time Dog Carv | 9/5/2007 | Economic Development | Business Plan/ Business Organization/ Financing | CTCIC/ HBAC | rajna747@aol.com | 203-240-0566 |
| John Carter 319 Merue Street | Start up deli | 9/5/2007 | Economic Development | Business Plan/ Business Organization | HBAC/ SCORE | No Listing | 203-497-8218 |
| George Collins Jr 293 Gendricks Street | Convert auto repair shop into self serve car wash | 9/11/2007 | Economic Development | Business plan/ Financing | HBAC/CTCIC | bdavis23@yahoo.com | 203-624-5695 |
| Scott Ledale 192 Dismel Ave | New Home Fire Fidays LLC | 9/11/2007 | Known to RBP | Business Plan/ Business Organization/ Financing | HBAC/CSBDC/ Investors | scotyled01@yahoo.com | 203-387-1855 |
| Lucret Gambardella | Dance Unlimited LLC | 9/25/2007 | Economic Development | Growth/locations/ financing | HBAC/LEDF | dancemvlimitless@yahoo.com | |
| Simon Mirera 22 Tower Drive | Investion | 10/9/2007 | Economic Development | Forms of Business/ Business Plan/ Patent Process | HBAC | No Listing | 203-280-0126 |
| Joseph DeLu 30 Maria Avenue | Urban Markets LLC | 10/22/2007 | Town web site | Business Plan/ Location/Financing | HBAC/LEDF | joed@urbanmarkets.com | 203-287-0052 |

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| Kenny Powell 3315 Oliveleaf Ave | Kim City Teen Dance Club | 12/7/2007 | Economic Development | Business Plan/ Financing | Micro/Loans | No Listing | 203-535-0064 |
| Eric Spearman 504 Gilbert Ave | Operation Kingdom Movement Inc. | 12/14/2007 | referral by an acquaintance of a friend | Business Plan/ Financing | HBAC | No Listing | 203-915-1420 |
| Jason Scott/Dan DeMarco 133 Plaza Terrace | Priority Appraisals | 1/24/2008 | Economic Development | Business Plan/ Financing/Financing | HBAC | No Listing | 203-671-0447 |
| Edward Peterson 309 Fairview Ave | e Drive Book Dealer | 1/20/2008 | Known by R. Pearce | Business Plan/ Financing | HBAC | ced@drakebooks.com | 203-389-6484 |
| Valerie Denry 453 Newhall Street | LA Life Daycare | 2/5/2008 | Economic Development | Business Plan/ Financing/Financing | HBAC | lovevald@aol.com | 203-786-5480 |
| Veronica Laing 2 Kyle View Plaza #3 | Take out restaurant | 1/11/2008 | Economic Development | Business Plan | HBAC | No Listing | 203-287-9710 |
| Jessie Webster 440 Mt. Vernon | Totally Sports | 1/21/2008 | Unknown | Business Plan/ Marketing/Financing | HBAC | No Listing | 203-230-9413 |
| Linda Berry 20 Anger Street | Sunshine PreSchool | 2/29/2008 | George Percel Economic Development | Business Plan/ Financing | HBAC/CTIC/Chil | reynoldh@aol.com | 203-230-0209 |
| Maria Petrucci 155 Knoll Rd | Absolute Best Lymecare | 3/10/2008 | Wright Cardaleo Quamriyah | Business Plan/ Financing | HBAC | js@schubertlawncarellc.com | 203-589-1879 |
| Jessica Hazan 161 Westminister Street | The Soap Girl | 3/11/2008 | Economic Development | Business Plan/ Financing | HBAC | info@thesoapgirl.com | 203-727-1430 |
| Paul Villalobos 42 Whiting Street | Magic's Cleaning | 3/18/2008 | Economic Development | Business Plan/ Financing | HBAC | No Listing | 203-583-0050 |
| Karen Albravacca 45 Duane Road | A Multi Medh. Arts Co. | 4/1/2008 | Economic Development | Business Plan/ Financing | HBAC | 203-230-8591 | |
| Cory Jackson 132 Highland Circle | Architectural Drafting & Design LLC | 4/10/2008 | Economic Development | Business Plan/ Financing | HBAC | cl@drafting.com | 203-868-5211 |
| Marlene Deschano & Olivia Deschano | Digital Daycare | 4/10/2008 | Economic Development | Business Plan/ Financing/Financing | HBAC | 203-248-0610 | |
| Karen Berg 2200 Diverse Ave | China Laundry | 4/10/2008 | Economic Development | Financing | HBAC | No Listing | 203-280-2039 |
| Yvonne Jones 308 Morse Street | Educational Services Call D.E.T.T.S.E.D. in Service | 4/18/2008 | Unknown | Business Plan/ Financing | HBAC | mrgones@edtechdvr.com | 203-399-2142 |
| Laverne Jackson 308 Morse Street | LI's Fitness | 5/1/2008 | Economic Development | Business Plan | HBAC | No Listing | 203-887-1825 |
| Ordebrah Schuman 3584 Whitney Ave | Giant View Child-CLOSED | 5/12/2008 | ED Office | Business Plan/ Financing | HBAC | No Listing | 203-464-2074 |

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| Michael Bennett 809 Beechfield Drive | The Imagination Station | 5/13/2008 | Web site | Business Plan/ Fundation/Financing | HBAC | No Listing | 203-407-1116 |
| Dawn Gattum & Crystal Simeno 2395 Whittney Avenue | Frenth Twist | 5/16/2008 | News article | Business Plan/ Reorganization | HBAC | No Listing | 203-772-3383 |
| Marybeth Keating 2619 Whittney Ave | Keating Event | 5/20/2008 | Economic Development | Business Plan/ Strategic Planning | HBAC | No Listing | 203-281-5981 |
| Denise Perry 151 Four New Road | Gifts By Moonlight 4133 Whittney Ave | 5/20/2008 | News about Hamden City | Business Plan/ Financing | HBAC | dtidymouall@csd.com | 203-230-8972 |
| Matt Varrington 812 Alpine Glen Dr | MDV Global | 6/2/2008 | Hamden Chamber | Export/Import Financing, Business Plan | HBAC | matthew@ccerdmill.com | 203-908-4313 |
| Roger Johnson | Advanced Technology Education Center | 6/2/2008 | Economic Development | RE development loan | HBAC | rogerjohnson2@gmail.com | 203-787-6623 |
| Antoniella Sabino & Joseph Sabino 583 Main Street | Em City Jewellers-Closed | 6/18/2008 | Economic Development | Business Plan/Loan Request | HBAC | No Listing | 203-281-7829 |
| Zeynel Ush 1926 Main Street | Lemon Fine Foods-Closed | 7/1/2008 | | Loan request | HBAC | No Listing | 203-562-1130 |
| Patrick Duda 471 West Main Street Branford, CT | First Class Trussmakers and Automobile Sales | 7/15/2008 | Knownto Richard | Business Plan/ Financing | HBAC | | 203-915-1689 |
| Robert Musial 740 Main Ave Ste 102 | Lane Wolfe Printing LLC | 7/9/2008 | Hamden Chamber | Business Plan/ Financing | HBAC | No Listing | 203-444-5131 |
| Scott Zarler 40 Town Hill Road Q44 New Haven 06511 | Hill Station | 7/31/2008 | | Financing | HBAC | plasterstat@bcgibnl.com | 203-457-9673 |
| Christal Moore 60 Second St | Women's Serenity House | 8/12/2008 | | Business Plan/ Financing | HBAC | | 203-603-0918 |
| Irina Johnson 142 North Street | Meekie's Sweetheart Studio | 8/14/2008 | | Business Plan | HBAC | meekiewest@bcgibnl.com | 203-906-3658 |
| Kerstan Keenan 2668 South Street | Stage Street Music | 9/9/2008 | | Business Plan/ Financing | HBAC | carpenter@hamden.com | 203-230-2186 |
| Clarke Danyly 891 Bristol Avenue | Top Yard Mining | 6/1/2007 | | | | dkl@kc31@verizon.net | 203-785-8310 |
| Taliaha Drake | | 9/28/2007 | | | | | |
| Stacie Espert 133 Church Street | | 11/20/2007 | | | | No Listing | 203-407-0033 |

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|--|------------------------------|-----------|--|---|--|--------------------------|--------------|
| Barb Zarillo 21 Manor Street | | 3/19/2009 | Ver Hutchinson | Business Plan/ Financing | HBAC | ozkxj@stl.net | 203 240 2614 |
| Carston Moody Whitney Ave | The Great View Cafe | 4/2/2009 | | Business Plan/ Financing | HBAC | kmodyy@gmail.com | 203 210 1118 |
| Marice Carroway 277 Chapel Street 2C New Haven 06512 | Covering 87 LLC | 4/2/2009 | Camille Brown | Business Plan/ Financing | HBAC | mfcarrow@gmail.com | 203 916 1911 |
| Tara Kerrigan 245 Ives St | Terrace of Beauty | 4/2/2009 | | Business Plan/ Financing | HBAC | | 203 287 1007 |
| | | | | Business Plan | Referred to Quintopus Bank for funding | | |
| David Martin 170 Nutmeg Lane, Stratford | David Martin & Co Theatrical | 4/7/2009 | Originally starting grant money from the town (considered business development) | Business Plan/ Financing | HBAC | arcange@redactioninc.com | 310 467 6760 |
| Andre Nephum | snacks & milk drink business | 6/19/2009 | website | Business Plan guidance on webinars | HBAC | | |
| Bernie Tiro 1690 Olivetti Ave | Event planning business | 7/9/2009 | Hamden Chamber | Business Plan/ Formation | HBAC | blira2002@yahoo.com | 203 686 2444 |
| Arl Bantini 57 Collins Street 603 Newhall St | Palace Ballroom | 7/24/2009 | Chris Marchand Economic and community development | monthly certification with the State handling and Growth Opportunities from the Town | HBAC, No Service | kmarchand@hrc.org | 203 410 1825 |
| Edward Little | | 8/31/2009 | | Financing | HBAC | dlittle952002@aol.com | 203 776 1912 |
| Freddie Jean 163 High Top Circle | One Stop Event Center | 9/9/2009 | | Business Plan | HBAC | prg2v112@aol.com | 203 389 6174 |
| Nick Kauriss | | | | | | | |
| Edward Fitzhugh 355 Sherman Ave | Clean Care of Connecticut | | | | | emfithugh@vernet.net | 203 288 2559 |
| Edward Dobinaj 2901 Drexel Avenue | aging at home | | | | | No listing | 203 240 0137 |
| Teroy Smith 219 Margaret St. W. Haven | Medical Supply Supplier | 7/1/1995 | Economic and community development | Grant Writing Assistance | HBAC was referred to for funding | smithteroy@yahoo.com | 203 691 7216 |
| Isaacville Home Chiropractic 61 Carbonella Drive | The Clifton House | | Call lists in regards to progress | | | hoycej@gmail.com | 203 996 5179 |

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| 120 West Side Drive | Mrs. Aparna | Mrs.'s Spanish Cuisine | 10/13/2009 | Economic Development | Help with Business Plan/ Financing | HBAC | No Listing | 203 676 2970 |
| 85 West Meadow Road | Robert & Tony Marzota | pet boarding /dog care | 10/15/2009 | HBAC Seminar | Help with Business Plan/ Financing | HBAC | robert@yaboo.com | 203 248 1069 |
| 466 Winchester Ave | Justin Hill | Reading Nooks Community Dev. & Outreach | 10/21/2009 | Call re regards to scheme of thing such as progress been revising it | Help with Business Plan/ Financing | HBAC | now.hill2007@burlwellct.com | 203 589 0379 |
| 59 Collins Street | Peter Bloomfield | Urbanism in the Rough (used furniture) | 10/28/2009 | Schedule an app. almost finished with business plan, already completed cash flow and the bus been revising it | Help with Business Plan/ Financing | HBAC | happycdays44@yahoo.com | 203 388 1282 |
| 1418 Dravel Avenue | Lorraine Adams | Quick Tack | 10/29/2009 | Help with Business Plan/ Financing | HBAC | lorraine-adams@quick.tack.com | | |
| 49 Bedford Avenue | Susan Abiquist | | 11/1/2009 | Help with Business Plan/ Financing | HBAC | susan.abiquist@yahoo.com | 203 406 1808 | |
| 1509 Deerpwood Dr | Gerah Mirzallo | Mirzallo's Gallery | 11/2/2009 | Major Colman (London arts Commission) Help with Business Plan/ Financing | HBAC | gerah@mirzallogallery.com | 203 430 9234 | |
| 200 Ketherline Dr | Christian Pinthiera | | 11/6/2009 | Call to follow up on progress Help with Business Plan/ Financing | HBAC | no listing | 203 675 5528 | |
| 60 Connolly Parkway | Darren Smith | Neighborhood Planning and Development | 12/10/2009 | Help with Business Plan/ Financing | HBAC | hsmewer@comcast.net | 203 405 3019 | |
| 101 Judgewood Drive | Esther Riegels | Healthcare/Green Clean Specialist | 11/19/2009 | Does not Remember Help with Business Plan/ Financing | HBAC | horden@yahoo.com | 203 387 8942 | |
| 1339 Dravel Avenue | Tony Ferris | The Grill | 3/31/2010 | Help with Business Plan/ Financing | HBAC | theferris@yahoo.com | 203 388 2268 | |
| 4133 Whittier Ave | Natasha Clark | The Smart Start (Preschool and Learning Center) | 3/31/2010 | Help with Business Plan/ Financing | HBAC | amc1802@yahoo.com | | |
| 108 Thornton St | Jamie Willis | One 42-Water Generation B&B | 1/21/2010 | Help with Business Plan/ Financing | HBAC | one42water@comcast.net | 203 552 7125 | |

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| | Marcia & Suzanne D Zou 365 Mather Street | Al Barta | 5/27/2010 | Date Group, Economic and Community Development | Business Plan/ Formation/financing | HBAC | seek1977@hotmail.com | 203-691-1166 |
| | Ella Stone 4 White Dr | Sell Fruit along canal walkway | 6/7/2010 | | Business Plan | HBAC | jlavigne@comcast.net | 203-605-2885 |
| | Patricia Joyce | Pump & Treats | 6/16/2010 | | Financing, VA | HBAC | joyceclidy@dergibh.com | 203-773-3925 |
| | Amy Stading 131 Gilbert Ave | | 6/21/2010 | | BP | HBAC | stading@dergibh.com | 203-248-2486 |
| | Carly Ryan 5 Horse Rd | Cartios Inflatables | 7/6/2010 | From website | Business Plan/ Formation | HBAC | carlios_infat@yaho.com | 203-887-0003 |
| | Geoff Peckham 19 Saint Millard Dr | Lady-car Cleaning | 7/13/2010 | | Convert to LLC/Business Plan | HBAC | ladycar1982@yahoo.com | 203-589-9950 |
| | Melinda Vergata 21 Bowerell St | Pre-School | 7/6/2010 | Friend | Business Plan/financing Wanted to open day care. Had general inquiries. Want to do something about high overhead | HBAC. Received packet to teach how to write Business Plan | msogmon1@yahoo.com | 203-907-8820 |
| | Theresa Boyd 1012 Otwell Avenue | T's Small Food | 10/27/2010 | Landlord | Obtain LLC status/ Business Plan/financing | HBAC | tboyd@sectant.net | 203-387-3610 |
| | Stephan Weston 89 Catherine Street | SBW Consulting | 11/2/2010 | | Business Plan/ Formation | HBAC | stephen.weston@gmail.com | 203-799-8171 |
| | Karen Edwards-Cregan 1100 Still Hill Road | Cregan's Child Care | 11/29/2010 | | Business Plan/ Formation | HBAC | karen1100@comcast.net | 203-623-1100 |
| | Charles & Rosemary Rafter 800 Centerbrook Rd | Seniors Helping Seniors | 12/17/2010 | Economic Development | Review franchise opportunity | HBAC | chuckr@yaho.com | 203-281-4778 |
| | Louise Pagan 55 Katon St | L & D House Maintenance | 1/11/2011 | Economic Development | Business Plan/ Formation | HBAC | No listing | 203-624-2624 |
| 1) | Tony Chittello 2839 Otwell Avenue | Civiglio Dipstick Food Service | 1/16/2011 | Economic Development | Food licensing, marketing, packaging | HBAC | tony@civiglio.com | 203-915-2906 |

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|---|---|-----------|----------------------------|---|------|--------------------------------------|
| Vince Valentini 1422 Olivett Avenue | Valentini Values Message Therapy & Reikiworks | 1/15/2012 | Economic Development | Business expansion | HBAC | ern@valentinihills.com 203-248-2037 |
| Martie Carroway | | 1/11/2012 | Economic Development | Business Plan/ Formation/financing | HBAC | |
| Ron & Gretel Carrano 2440 Olivett Avenue | Cent's Barber Shop Carrano's Barber Shop | 1/25/2012 | Economic Development | Business plan / financing | HBAC | rkar@comcast.com 203-288-7171 |
| Suzan D'Amelio 48 Palmer Avenue | CT Velodrome & Cycling | 1/30/2012 | Economic Development | Business Plan/ Financing/Structure | HBAC | stedano13@yahoo.com 203-248-9002 |
| Karin Eddy Donaldson | Sober Happ | 1/20/2012 | Economic Development | Business Plan/ Financing/Structure | HBAC | mseddygr@yahoo.com 203-535-0937 |
| Allen Junkets 155 Shepard Avenue | Orick Mitelhigh | 2/1/2012 | Keene so RAP | Business formation/ equl | HBAC | altonjunkets@yahoo.com 203-288-7061 |
| Rosie Williams 1204 Whitney Ave | Training - Women's Behavioral Health | 2/22/2012 | Economic Development | Business plan | HBAC | rwlliam1123@hotmail.com 203-230-2130 |
| Angelus Perez | Haunted House | 3/5/2012 | Economic Development | Expansion, Business Plan | HBAC | |
| Christopher Reba 10 Howard Dr | Not for Profit Youth Services | 3/5/2012 | Economic Development | Formation/ Business plan/ HBAC | HBAC | chris.reba@gmail.com 203-287-0058 |
| Marjorie Bonadies 21 North Woods Road | Home based goods | 3/12/2012 | Economic Development | Formation/ Business plan/ financing | HBAC | mmbonadie@comcast.net 203-287-9680 |
| Tatiana Dobos | Prize! Back a Rider (Children Transportation) | 3/19/2012 | Economic Development | Business plan/ growth | HBAC | tdobos@yahoo.com 203-288-9560 |
| Dodri Kocma 66 Warren St | Head 2 Head Bunting | 4/3/2012 | Economic Development | Business plan/ organizing/financing | HBAC | dokocma@gmail.com 203-619-3353 |
| Jana Joladator 135 Mill Pond Road | IP's Fun & Games 135 Mill Pond Road | 4/13/2012 | Economic Development | Financing | HBAC | No Listing 203-230-2004 |
| Ernest Anderson 77 White Drive | Fortports LLC | 5/2/2012 | Chamber | Business plan/financing | HBAC | 203-823-6131 |
| Cecilia Lewandowski 15 Cranew Ave | C's Tea Room | 5/18/2012 | Economic Development | Business plan, organizing, financing | HBAC | clw@andoverhall.com 203-248-7880 |
| Frank Van Noy 240 Mountain Road | Alpha/Omega Energy | 5/21/2012 | Economic Development | Financing | HBAC | office@alpha-omega.com 203-824-2039 |
| Andre Ngranam 17 Concord St | WAT Broadcast LLC | 6/20/2012 | regal client-view v editor | Financing | HBAC | ngnranam@hotmail.com 203-230-5039 |

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| Erica Estabroon 124 Constitution St. Unit 5 Wallingford, CT | Zumbo Studio | 7/12/2012 | Chamber | Business plan, space | HBAC | krubulu76@yahoo.com | 203-687-5270 |
| Stephanie Tompkins 57 Arcadia Ave | Discovering Solutions, Inc. | 8/13/2012 | Economic Development | Organizing, Business plan, financing | HBAC | stompkins@discoverinc.com | 203-503-8024 |
| William Postymak 7 Selden St. Woodbridge | New England Brewing | 11/5/2012 | Economic Development | Larger location Equipment financing | HBAC/Community & Eco-D | bill@newenglandbrewing.com | 203-387-2222 |
| Cailla Gillions | Bodyworx LLC | 10/19/2012 | Chamber | Business plan, financing | HBAC | bodyworx1@gmail.com | 203-859-5886 |
| Danielle Elliott 87 Ferry Road | Youthful Frasier Soccer Team | 1/30/2013 | Women to B. Pearte | Business plan, financing | HBAC | delliott3@gmail.com | 203-430-8589 |
| Linda Messer 1235 Whitney Ave | Books & Company | 1/31/2013 | Chamber | Business plan, term/costume | HBAC | booksandco@yahoo.com | 203-248-9449 |
| Gema Harris 385 Blake St. New Haven | Diner | 2/7/2013 | Economic Development | Formation, Business plan, financing | HBAC | 3c111td@yahoo.com | 203-535-7428 |
| Patricia M Jenkins Simmons 65 Dwight St. New Haven | Consulting Services | 2/6/2013 | New Bryan Bellamy | Formation, Business Plan | HBAC | patjimmone@gmail.com | 203-999-1028 |
| Orlan Bellamy 26 Edwards Street | Cultural Center | 3/27/2013 | Women to B. Pearte | Formation of a 501(c)(3) Business Plan | HBAC | patlorbellam@gmail.com | 203-776-9147 |
| Henry Peart 1042 Whitney Ave | Beer Video | 4/1/2013 | Economic Development | Restructure, refinancing | HBAC | hank@hulaparr.com | 203-287-9286 |
| Sherrill M. Lee 21 Keller Road | Youth Program | 4/1/2013 | Economic Development | Formation, business plan, financing | HBAC | sherrill17@hotmail.com | 203-745-5559 |
| Charles B. Cheryl Jackson 40 Oxbrook Ave | Real estate flips | 4/2/2013 | Economic Development | Formation, business plan, financing | HBAC | Reo.Living | 203-580-7676 |
| Jaesvitte O'Garro 48 Barralough Ave | Dedicate Care Home Health Services | 7/31/2013 | Hande n Chamber | Formation, business plan, financing | HBAC | joegarro@gmail.com | 203-745-5555 |
| Barry-Flynn Tomlin | Ro/MAIS Veterans First | 8/28/2013 | Economic Development | Business plan, financing | HBAC | | |
| Laura Kennedy 779 Tenth Avenue | Kennedy Kettle Corp | | | | | laura@kennedykettle.com | 203-215-0960 |
| Jamika Morrison | Freedom International Ministries | 9/7/2013 | Economic Development | Business plan organization, financing | HBAC | jamika29@yahoo.com | 203-969-9095 |
| Bunardj Puder 205 Wallace St. New Haven | Roanish Mead Spices | 9/12/2013 | Economic Development | Financing | HBAC | bpueller@bunmail.com | 203-627-1897 |
| Stephanie Tzaja 1531 Dirwell Ave | Dell on the Block LLC | 9/5/2013 | Hande Chamber | Business plan, financing | HBAC | st8794@gmail.net | 203-641-1789 |

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| Mary Elie Tomlin | Vertrans Tire Alliance LLC | 9/28/2013 | Economic Development | Organization, Business plan, financing | HBAC | alieelie@gmail.com | 203.691.5165 |
| Suzanne Myers | Crating Service | 6/29/2013 | Economic Development | Business plan, networking | HBAC | SuzanneMyers@yahoo.com | 415.5774 |
| Cynthia Wallace | Used Book Shop/Consume Jewelry | 10/30/2013 | Economic Development | Business Plan, Organization, financing | HBAC | CWallace7@gmail.com | 203.290.8123 |
| Herbert Facer | Bow Tie SUV's LLC | 11/21/2013 | Economic Development | Business Plan, Organization, & financing | HBAC | herb.facer@btglobal.net | 917.612.8282 |
| Melissa Pylish | Chissa | 12/9/2013 | Economic Development | Formation, business plan | HBAC | pylishmelissa@gmail.com | 203.305.5531 |
| Sumercia Parrish | Food truck | 12/20/2013 | web site | Formation, business plan, financing | HBAC | sumercia3009@yahoo.com | 203.850.2669 |
| Carla Tillery | Lite Coast | 1/15/2014 | Bishop Brooks | Formation, business plan | HBAC | carlatillery@proversteing.com | 203.248.2032 |
| Ariel Tolmar | Silver Barn LLC | 1/16/2014 | Economic Development | Business plan, financing | HBAC | ariel@emerald.net | 203.915.1883 |
| Marion Da | After School Program | 2/14/2014 | Economic Development | Formation, business plan | HBAC | marionda@yahoo.com | 203.645.5471 |
| Margerie Clark | Lite Fish Studios | 3/6/2014 | known by BP | Business plan, growth | HBAC | margerieclarkstudio.com | 203.812.9654 |
| Stephan Ross | Cafe Iron Soul | 3/18/2014 | known by BP | Business plan, financing | HBAC | stepr.ross@psoul@gmail.com | 203.495.9400 |
| Susan Carullo | Whitbyville North Learning Center | 3/22/2014 | Economic Development | Formation, business plan | HBAC | acarullo@aol.com | 203.230.8207 |
| Alexis Ellis | On Line Store | 4/6/2014 | Economic Development | Formation, Business Plan | HBAC | lexyell7824@gmail.com | 203.668.0051 |
| Tanya Quinones | Café Fit -- On Line LLC | 5/16/2014 | Margerie Clark | Business Plan, financing | HBAC | tanya.q.99@yahoo.com | 203.927.6681 |
| Pamela Lapointe | Learn & Grow Language Consultants | 5/20/2014 | Economic Development | Establish a school Business plan | HBAC | pamelalapointe@gmail.com | 203.812.9028 |
| Tamara Hill | Roller Skating Rink | 6/26/2014 | Web Site | Formation, Business Plan, financing | HBAC | 1986hill@gmail.com | 203.691.5593 |
| Lyndon Henry Phillips | Chiropractic Services | 8/6/2014 | Economic Development | Guidance to establish a small practice | HBAC | lhp1111@aol.com | 203.599.2796 |
| Simone Samuel | Banquet Hall | 7/29/2014 | known by BP | Formation, Business Plan | HBAC | sgsamuel13@gmail.com | 203.821.7329 |

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|------------------------|---------------------------|------------|----------------------|-------------------------------------|-----------|--|
| Alexander Nishenko | Import/Export | 9/15/2014 | Economic Development | Formation, Business Plan | HBAC | 203-252-0552 |
| Marcia Smith | Market's House | 10/7/2014 | net RP | Business Plan, Financing | HBAC | marchsmithhouse@worldperc 203-823-3253 |
| Kathleen Regan | Gift Shop-Lucky Ewe | 10/7/2014 | Web site | Business Plan, Financing | HBAC | kathregan@gmail.com 203-298-0925 |
| Robbins Matlakshys | Home Care | 11/11/2014 | Economic Development | Formation, Business Plan, Financing | HBAC | mshubam@bnetmail.com 203-281-5014 |
| Diane Pearce | Debi's Parhae | 11/14/2014 | shown in RP | Business Plan | HBAC | perceldiane13@gmail.com 203-248-5905 |
| Allison Nieme | Small Restaurant | 11/25/2014 | Economic Development | Business plan, Financing | HBAC | ahneap@comcast.net 203-903-0357 |
| Judith Serrano | Day Care-Trip Dignity | 10/10/2014 | Economic Development | Business Plan, Financing | HBAC | serranjudithbnetmail.com 203-287-1410 |
| Alexis Thorne | Thorne & Stripes | 1/21/2014 | Web Site | Formation, Business Plan, Financing | HBAC | ahlexisviolante@gmail.com 203-987-0739 |
| Adam Kruger | CT Bike Lane | 3/5/2015 | Economic Development | Business Plan assistance | HBAC/CEDF | adkrugerc@gmail.com |
| Clarence Barkus | Barbus Services | 4/14/2015 | Economic Development | Business Formation | HBAC | clarencebarkus@gmail.com 203-675-9254 |
| Mikaela Bendler-Ortega | Real Estate Investment | 5/1/2015 | Web Site | Formation, Financing | HBAC/CEDF | mkbendler@gmail.com 203-415-3830 |
| Linda Rosario Brown | Latin Center Connection | 5/23/2015 | Economic Development | Business plan, financing | HBAC/CEDF | lindrosariobrown.com 203-745-1871 |
| Kallius Specter | Women's Clothing Boutique | 5/29/2015 | Economic Development | Formation, Business Plan, Financing | HBAC | kalliusbrowns3707@gmail.com 203-336-2858 |
| Kristina Zulliger | Art Gallery | 6/1/2015 | Economic Development | Formation, Business Plan | HBAC | kristinazulliger@gmail.com 203-214-6998 |
| Clario Reed | Endless Cafe | 6/7/2015 | web site | Formation, Business Plan, Financing | HBAC | edreel@msb@gmail.com 203-361-1284 |
| Sezar Julian | Web application | 6/17/2015 | web site | Formation, Business Plan | HBAC | sezarj@gmail.com 203-804-7781 |
| Kimberly Dicalda | Hair Salon | 7/6/2015 | Economic Development | Business plan, Space | HBAC/CEDF | khdicalda@icloud.com 203-230-2487 |
| Cristina Ayres | Volvo Organix | 7/17/2015 | Economic Development | Accounting help | HBAC | vayres@gmail.com 203-288-5665 |
| Mary Casanah | Dance Pilx II | 7/31/2015 | Economic Development | Business start up | HBAC | marycasanah13@gmail.com 203-687-1655 |
| Talisha Ricketts | Empowerment / Mentoring | 8/3/2015 | Economic Development | Formation, Business Plan | HBAC | talisharicketts@gmail.com 203-497-7514 |

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| | Alan Brown, Ericy Goldberg | Sleeping Giant Temp | 6/3/2015 | web site | Formation, Business Plan | HBAC | alanbrown@gmail.com 203-782-0608 |
| | Robyn Levine | | 8/5/2015 | Economic Development | Formation, Business Plan | HBAC | RobynL704@gmail.com 203-213-2778 |
| | Clara Achilli | | 9/10/2015 | Economic Development | Formation, Business Plan | HBAC | 860-740-9441 |
| | Marion Bergen | Mar's Closet | 9/13/2015 | Mayor's Office | Formation, Business Plan | HBAC | mjbbergen@gmail.com 203-691-5500 |
| | Stephanie Nohavic | Adiro Paper Elegance | 9/27/2015 | Economic Development | Formation, Business Plan | HBAC | adironpaper@gmail.com 203-287-9544 |
| | Diana Weston | Home Pet Vet | 12/4/2015 | Web site | Formation, Business Plan | HBAC | diana.l.weston@gmail.com 203-920-8289 |
| | Cindy Fischer | Property Management | 12/21/2015 | Richard Pezzer | Formation, Business Plan | HBAC | cfischer0317@gmail.com 975-227-0017 |
| | Daniel Camenoga | Garden Library | 1/27/2016 | Solo Entrepreneur/Cluster | Business Plan, Formation | HBAC | gardentlc@gmail.com 203-232-0026 |
| | Diana Goldberg | Paid Touch Therapies | 6/28/2016 | Cluster meeting | Formation, Business Plan | HBAC | diana.d.goldgerb@gmail.com 203-868-9360 |
| | Tiffany Robinson | Consulting | 7/26/2016 | Business Seminar Series | Formation, Networking | HBAC | trobinsand975@gmail.com 975-201-7809 |
| | Yolanda Beasli | Women's Shelter | 7/25/2016 | Economic Development | Formation, Business plan, financing | HBAC | yolandamrussell@gmail.com 203-824-7262 |
| | Frank Sullivan | Substance Abuse Treatment Program | 8/10/2016 | Economic Development | Business Plan, Formation | HBAC | frankj28@yahoo.com 203-850-0327 |
| | Alexandra Roman | Digital Audio Services | 8/27/2016 | Cluster Meeting | Networking, Business planning | HBAC | alexandra@alexaroman.com 203-915-2732 |
| | Jean Sauter | Lulu Feet Opus | 8/29/2016 | Seminar attendee | Business plan growth | HBAC | jeansauter@teghna.com 415-3144 |
| | Janine Jones | | 9/1/2016 | | | HBAC | 203-518-3591 |
| | Mr. & Mrs. Pearson | | 9/16/2016 | | | HBAC | 975-202-6691 |
| | Marilee Bracy | | 9/21/2016 | | | HBAC | 203-597-0824 |
| | Marion Jones | Staten SIKVA | 10/12/2016 | Economic Development web site | Business Plan, financing | HBAC | stakensid@gmail.com 203-494-9740 |
| | Gina Martin | Vision Ready | 12/19/2016 | web site | Business Plan, financing | HBAC | visionreadyweb.com 203-901-8050 |
| | Danielle O'Sullivan | BO Delivery | 11/21/2016 | web site | Business Plan, Formation | HBAC | |

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|----|-----------------------|------------------------------------|------------|-------------------------|---------------------------------|------|--------------------------|----------------|
| 1 | Rosanne Kehlshus | Spring Glen coffee | 12/29/2016 | | | HBAC | | |
| 2 | Siemon Harris | Women's Services | 1/3/2017 | | | HBAC | | |
| 3 | Chera Smith | | 1/23/2017 | | | HBAC | | |
| 4 | Grandi Aengwi | Psalm Consulting | 2/9/2017 | Economic Development | Business Plan, operating advice | HBAC | info@psalmsconsult.com | 203-300-0331 |
| 5 | Mauritio Lovarekch | Cow/ Home Design | 2/27/2017 | Workforce Alliance | Business Plan Formation | HBAC | | 203-595-1731 |
| 6 | Carlos and Martha | Career | 3/13/2017 | | Growth advice | HBAC | | |
| 7 | Kelli Tomaszewski | Kathal Creations LLC | 3/17/2017 | Economic Development | | HBAC | kemanzewski@kathal.com | (203) 305-0266 |
| 8 | Marrisa and Mike | Instructional consulting/ Training | 3/17/2017 | | | | | |
| 9 | Sasha Smith | Yoga Instructor/ Connector | 3/27/2018 | web site | Business Plan Formation | HBAC | sashadrg@gmail.com | 617-901-6013 |
| 10 | Allen Page | Care Site Services | 4/7/2017 | Known to Richard | Business Plan Formation | HBAC | carecentersev@gmail.com | |
| 11 | Marnie Sposito | Moore Becker | 4/17/2017 | Known to Gail & Richard | Business Plan Formation | HBAC | | |
| 12 | Devin Coleman | Commercial (Baiting) Service | 5/1/2017 | Hamden Chamber | Business Plan Formation | HBAC | | |
| 13 | Neomi Miranda-Foreman | Latin food baked products | 6/16/2017 | Economic Development | Business Plan, Financial | HBAC | neomi@neomiforeman.com | 203-515-1750 |
| 14 | Vai Hamilton | Beauty Supply/ Salon | 7/10/2017 | Town Web Site | Business Plan, Financial | HBAC | vai@vaihamilton.com | 203-927-9041 |
| 15 | Indira Kravitz | Dulwood luxury coaches | 7/17/2017 | Town Web Site | Business Plan, Formation | HBAC | indira@dulwood.com | 207-619-3353 |
| 16 | Seela Agrus | Sweet Things | 8/7/2017 | Economic Dev. Office | Franchising | HBAC | | |
| 17 | Jasmine Calovey | Provy Little Bibles | 8/7/2017 | Economic Dev. Office | Town Web Site | HBAC | jasminecalovey@gmail.com | 203-444-9174 |
| 18 | Shreen Rodgers | The Space | 8/26/2017 | Dale Knapp | Company turnaround | HBAC | | |
| 19 | Rose Elery | Nuts For Puss | 1/29/2018 | Economic Dev. Office | Business Plan, Formation | HBAC | roses@nutsforpuss.com | 203-915-4264 |
| 20 | Martica Cabel | | 1/11/2017 | | | | | |
| 21 | Clady Fischer | Harbor Property Management | 9/21/2017 | Known to Richard | Business Plan | HBAC | cladyfischer@gmail.com | (603) 348-7034 |
| 22 | Rose Elery | | 1/29/2018 | Economic Dev. Office | Business Plan, Formation, plan | HBAC | | |
| 23 | Perlis Burwick | | 2/28/2018 | Economic Dev. Office | Business Formation, plan | HBAC | | |
| 24 | Edgar Torres | | 4/9/2018 | Economic Dev. Office | Business formation | HBAC | | |
| 25 | Dale Balits | Mearian who Wellness | 4/30/2018 | Former HBAC clients | Business plan | HBAC | | 510-433-9739 |

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| Oliver Alade | Hollistic Analysis | 5/15/2018 | former BAC client | Business plan | HBAC | | |
| Dorothy Burps | Landscaping | 5/17/2018 | Web site | Business formation plan | HBAC | | |
| Rob O'Prey | Trucking | 5/29/2018 | Economic Dev. Office | Business plan, formation | HBAC | | |
| Larenda Harris | | 6/11/2018 | Economic Dev. Office | Business plan, financing | HBAC | | |
| Sharla Gary | | 6/15/2018 | Economic Dev. Office | Business plan | HBAC | | |
| Chalon Johnson | | 7/20/2018 | Economic Dev. Office | Business formation plan | HBAC | | |
| Val Methan | | 9/19/2018 | Economic Dev. Office | Business plan | HBAC | | |
| Dr Paul Greenwood | Used car dealership | 9/19/2018 | Economic Dev. Office | Business formation plan | HBAC | | |
| Saad Baawal | SND Raw Materials | 10/17/2018 | known to Richard | Business plan | HBAC | | |
| | No More Follow Up Still in Contact Very Active Business started with the help of HBAC Existing business that needed help | | | | | | |